

REPLY TO QUERY ON TENDER "CONTRACT FOR LIFT & ESCALATOR TENDER NO5 – PQ-UG/EL-L & E-Rev 01"

Item No.	Clause Reference	Description of the Clause	Query	Reply
1	7.8	The Lead Member of the Consortium in case of a sole bid should be technical member	Otis India is the technical partner in the group and the responsibilities of installation and maintenance lies with OTIS India. Otis India is in process forming with OTIS, China for the purpose of bidding in this project. We (OTIS, India) will be sourcing the material from OTIS, China but the responsibility of installation and maintenance lies with OTIS, India. OTIS, India is a technical partner in the group. Hence we understand that here OTIS, India will act as a lead member and not the OTIS, China. All the critical meetings will be attended by OTIS, India and all the documents will be signed by OTIS, India only. Kindly confirm our understanding else please explain the roles and responsibilities of the lead member	<p>Your understanding is not fully correct. The explanation is as below :</p> <p>1) Lead Member – Any Engineering Company participating as a member of the consortium and fulfilling financial criteria as explained in the document can be a lead member. The lead member may or may not have the requisite technical expertise of the tender requirement. However, the expertise of other members of the consortium should be such that the consortium as a whole can meet all “technical” and “experienced” requirement as detailed in the bid document.</p> <p>The responsibility of members should be clearly identified and defined in Application form ‘B’ and in MOU. The responsibility of a partner when defined in MOU shall be evaluated with respect to the experience records submitted by that particular member of the consortium. The experience record submitted must match the responsibility defined in MOU for all the partners / applicant.</p>


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