

## **CLARIFICATIONS TO S & T P Q BIDDERS' QUERIES**

### **1. PARTICIPANT -- A**

Q.No.	Reference to PQ document	Description of Questions /Clarifications/Comments	Clarifications of KMRCL
1	Application Form A on page 5 of 57	(i) Please clarify that is the meaning of ( "..... goods or services which apply to this contract")?  (ii) Please replace "Joint Venture" with "Joint Venture/Consortium/Group"	(i) "Goods and services which apply to this contract" will mean the types of equipments and materials needed for the works listed in the items of works as given in paras 2.6.1 and 2.6.2 and their works involved in their supply, installation, testing and commissioning.  (ii) "Joint Venture" in Form-A and Form-B shall be read as "Joint Venture / Consortium".
2	Application form-B	Please confirm that the Authority will accept an MOU signed by the applicants to replace this Application form-B.	An MOU fulfilling all the requirements specified in PQ document in lieu of application form B will be acceptable for consortium.
3			Not given
<b>Enquiry Document (Page 9 to 23)</b>			
4	Clause 2.6.1 Signaling & Train Control	(i) "The ATP system shall be capable of single track working where and if applicable". We understand that this means bi-directional signaling on the single track. Please confirm our understanding. (ii) The system description at 2.6.1 does not clearly mention the type of Signalling & train control system such as; Speed Code (of degraded Distance to Go – target distance), Distance to Go (DTG) or Communication based Train Control (CBTC) that is usually followed for Metro application. Please clarify the type of the system to be tendered ?	(i) The sentence means bidirectional signaling on the same track for both the lines.  (ii) Communication based train control is not under consideration. It is to be based on the principle of Target Distance and Target Speed..
5	Clause 2.8 page 15	We understand the tenderer will be required to set-up a project office in Kolkata. Is our understanding correct ? Please replace "design sub-office" by "Project office".	The Clause 2.8 shall apply.
6	Clause 2.9 page 15	Please clarify what do we understand by "non-engineering turnkey management firms". What will be qualification criteria to be followed by these JV / consortium members ?	Bid criteria are clear and shall apply..
7	Clause 4.6 page 18	The successful contractors should be capable of performing and producing the safely certificate on their own. The Authority may like to engage an independent reputed international institution/company having necessary competence, if so desired.	This will be detailed out in the Main Bid.
8	Clause 7.0, 7.1, 7.2 and 7.3	In 7.1 and 7.2 the year ending is on 30 <sup>th</sup> June 2009 which is not a typical financial year/calendar year. This may kindly be corrected to ending 31 <sup>st</sup> March 2009. Similarly in 7.3 the year ending 31 <sup>st</sup> March 2008 may kindly be replaced by 31 <sup>st</sup> March 2009.	The clause is clear. 30 <sup>th</sup> of June 2009 is applicable for physical work. Regarding financial years - Last Audited accounts for each of the last five full accounting periods will be considered i.e. the ending of five year accounting period will be 31 <sup>st</sup> . March 2008 / 31 <sup>st</sup> . March 2009 as applicable. As regards to the

			<i>full financial year, the same will be considered as applicable to specific country concerned. This is applicable to period of Financial Statements / Financial Figures, including T1, T2, T2A, T10. At Annexures 1, 1A, 2, 2A, 3 and Proforma – Section 5, Proforma Section 3. <b>Exchange rate on 31.3.2009 may be assumed as 1 USD = 52.17 INR, 1 Euro = 68.91 INR , 1 Yen = 0.54 INR.</b></i>
9	Clause 7.0 and 7.1	As per the clause at least one project in <b>Railway Systems</b> is mentioned. Please confirm if the Authority intend qualifying the applicant who DO NOT have reference project in a <b>Metro Rail Systems</b> and therefore pre-qualify bidders who DO NOT have such Metro project reference to undertake the tendered project or this is a typographical mistake ? The other Govt Metro projects of i.e. <b>Delhi Metro, Bangalore Metro</b> etc. required an experience of bidders in Metro Rail Systems.	<i>There is no typographical mistake in the clause. ATO / ATP should be read as ATO &amp; ATP.</i>
<b>Pre-Qualification Evaluation criteria (Page 24 to 39)</b>			
10	(A) Initial Filter of Applicants – Checklist, Sl.No.1a, 1B, and 2 on page 25 of 57.	(i) In Sl.no.1a and 1b the year ending is on 30 <sup>th</sup> June 2009 which is not a typical financial year / calendar year. This may kindly be corrected to ending 31 <sup>st</sup> March 2009. Similarly in Sl.No.2, the year ending 31 <sup>st</sup> March 2008 may kindly be replaced by 31 <sup>st</sup> March 2009 as the financial results for financial year 2008-09 are available.  (ii) As per the clause at least one project in Railway Systems is mentioned. Please confirm if the Authority intend qualify the applicant who DO NOT have reference project in a Metro Rail Systems and therefore pre-qualify bidders who DO NOT have such Metro project reference to undertake the tendered project or this is a typographical mistake ? The other Govt Metro projects of i.e. Delhi Metro, Bangalore Metro etc, required an experience of bidders in Metro Rail Systems.	(i) <i>Already clarified against Sl.No.8</i> (ii) <i>Already clarified against Sl.No.9</i>
11	(A), Sl.8	Please explain the definition of “blacklisting” in this context ? Please confirm if it means companies banned by multilateral agencies such as World Bank also ?	<i>“Organization” includes multilateral agencies such as World Bank also.</i>
12	(c) Assessment Score page 27 and 28	Having passed the initial filter using the PASS / FAIL criteria, the Assessment Score by definition should have only scoring from 0 to 3 and not another PASS / FAIL filter. We therefore request the Authority that the PASS / FAIL may kindly be replaced by score 0 to 3. We would like to suggest that a PASS should be equal to a score of 3 whereas a FAIL should be a score of 0. This, therefore, will be in line with the requirement of the pre-qualification process of Assessing the Score.	<i>The criteria as given in the bid document shall apply.</i>
13	T2, Profitability page 28 and T10, Annual Avg Turnover page 29	(i) We are not clear as why of all the assessment topic Profitability is the only item that is not applicable for the group and is required to be satisfied by all the members individually. (ii) We also request that the assessment topic T10, Annual Average Turnover also be applicable for the Group and not of all the members individually.	(i) <i>The criteria as given in the bid document shall apply.</i>  (ii) <i>Covered in Sl.16</i>
14	(D) Basis for	We suggest that Authority may kindly consider that the basis for awarding the points for	<i>The criteria as given in the bid document shall</i>

	weightage, pg 30	the topics for which the answer is PASS / FAIL also. A PASS should be considered as <b>Yes</b> which should be equal to 3 and for the topics for which the answer is FAIL should be considered as <b>No</b> which should be equal to 0. The other Govt Metro projects i.e. Delhi and Bangalore which are much larger in size have adopted the above mentioned Assessment Scoring system.	<i>apply.</i>
15	T2, Profitability	(i) We request the Authority to kindly consider that Profitability Positive in last three or atleast four years be considered as PASS otherwise FAIL.  (ii) Alternately, the Authority may like to consider that the Cumulative (arithmetic sum) Profitability for the last five years if positive is PASS otherwise FAIL.	(i) <i>The criteria as given in the bid document shall apply.</i>  (ii) <i>Cumulative profitability for the last five years will be considered for evaluation.</i>
16	T10, Average annual turnover of the applicant on page 33 and (E) Summary of Evaluation criteria, (e) on page 34	T 10 described as the annual turnover of the applicant that means the turnover of the company or companies in case of a JV/consortium and NOT in the specific activities of sub-systems. Please confirm our understanding is correct.  We understand that in evaluating the T10 i.e. average annual turnover over the last 5 years, in case of a JV / Consortium, the member that is proposed to undertake the sub-system Signalling and Train Control should have an annual turnover of $\geq$ Rs 1000 Million to PASS this topic and similarly the member that is proposed to undertake the sub-system of Communication should have an annual turnover of $\geq$ Rs 600 Million to PASS this criteria. Please confirm.	1. <i>Average Annual Turn-over of INR 1600 Million is for the Group as a whole ( not in the specific activity / subsystem), subject to the lead partner shall meet not less than 40% and other partners shall meet not less than 25% of the criteria (Sl.No.2 of Initial Filter applies unchanged).</i>  2. <i>Average Annual Turnover for the two activities namely – Signalling and Train Control and Telecommunication are given below :-</i> a) <i>Signalling and Train Control</i> $\geq$ Rs 1000 Million = PASS Otherwise = FAIL b) <i>Telecommunication</i> $\geq$ Rs 600 Million = PASS Otherwise = FAIL  <i>It means that member / members of the JV / Consortium that is / are proposed to undertake the work of Signalling and Train Control shall individually / collectively meet the criteria of Average Annual Turnover in Signalling and Train Control activities.</i>  <i>Likewise, the member / members that is / are proposed to undertake work of telecommunication shall individually / collectively meet the criteria of Average Annual Turnover in telecommunication activity.</i>

17			<i>Not given</i>
<b>Pre-Qualification Questionnaire (page 40 to 57)</b>			
18	Annexure-1 Annexure-1A Annexure-2 Annexure-2A Annexure-3	We request you to kindly replace 31.03.2008 with 31.03.2009. In Annexure-3, kindly delete 2003-04 and add the last financial year 2008-09 for which the results are available.	<i>Covered in Sl.No.8</i>
19	<b>Submission due date (28 August 2009) of PQ, page 2</b>	We like to comment that a time of two weeks to prepare the PQ document after the receipt of Replies from the Authority (14 August) is not sufficient therefore we request that the Authority kindly agree to provide a minimum time of 8 weeks from the date of replies to the questions / clarifications by Authority. We will request if this could be confirmed at the time of the pre-bid meeting on 27 <sup>th</sup> July 2009 or at the earliest possible.	<i>Bid submission date is re-scheduled as 18<sup>th</sup> of September 2009.</i>  <i>Venue and time remain unchanged.</i>
<b>Supplementary Question</b>			
	Clause 5) Contractual Matters on Page 18	In the event a foreign company participates in the Pre-qualification as a single applicant or member of a consortium for full scope or partial scope and is qualified by the client, please confirm that such foreign company will be allowed to assign in whole or part of their scope of the contract to the subsidiary (majority controlled ownership) of the same group established in India. The payments to be directly made to the company executing the work. By doing it will be possible to achieve economics of the project tendered. Please add such a provision in the tender document.	<i>A prior consent from the employer for assigning the scope is to be obtained. However, direct payments under the contract shall only be made to the group members of JV / Consortium who are a party to the contract.</i>

## 2. PARTICIPANT - B

Q.No.	Reference to PQ document	Description of Questions /Clarifications/comments	Clarifications of KMRCL
1.	Page 20, Clause 6.7	This clause calls for an MOU. Since the application for Pre-Qualification is made in "Application Form B" in page 6, we understand that this MOU will be required after the group is selected for participation in the main bid. Please clarify if the MOU is to be submitted as a part of the PQ or later at the time of bidding.	An MOU fulfilling all the requirements specified in PQ document in lieu of application form B will be acceptable for consortium. MOU is required as part of the PQ.
2.	Page 25, Initial Filter. 1(b)	Is there any stipulation for having done work outside the country for telecom?	Clause 1 (b) of bid document shall apply.
3.	Page 25, 1b	In case the stipulation of manufacturing has to be met should the bidder have experience in the design & manufacturing of all the three systems i.e. Fibre Optic Transmission System, Digital Exchange and Mobile Radio System ?	In the case of telecom integrator, he must have at least designed the full telecom system and integrated successfully all the telecom items of works in one single contract and shall submit the list of manufacturers of different products which they have already integrated. Such telecom integrator shall submit such list of manufacturers of telecom products which they intend to use in the current project of KMRCL.
4.	Page 25, 1b	The above clause states that the consortium member should be a telecom equipment designer and manufacturer. The above stipulation may be relaxed so that system integrators who can source telecom equipment from reputed manufacturer can also qualify. It may be appreciated that the complexity of the telecom is more with system integration and less with hardware manufacturing, since most of the standard telecom items like Fibre Optic cable, terminal equipment and mobile train radio communication is available from multiple vendors to clearly laid out international specifications. This would enhance the competitiveness of the bid. As a corollary, in page 28, the weightage for T7 under topic III must be removed.	Clarified against SI.No.3  Weightage shall apply.
5.	Page 28, T2A Net Worth and Page 2, Clause 11a) and 11b)	Should the Net worth of the lead company be a minimum of 40% and that of a consortium member be a minimum of 25%?  There appears to be a contradiction between 11a), 11b) in page 2 (which states that lead partner should meet 40% of the financial criteria and member should meet 25% of the financial criteria) & ii) in page 29 (which states that for T2A it will be "considered in totality of group").	Revised tabulation is given below:-
	Sl.No.	Particulars	For topic No.
	i)	The lead partner shall meet not less than 40% and other partners shall meet not less than 25% of the criterion	T10, T1, T2A
	ii)	Consideration in totality of group (Percentage participation not considered)	T3, T3A, T4, T5, T5A, T5B

	<p>iii)</p> <p>iv)</p> <p>v)</p>	<p>All members of the group to satisfy the 'particular stipulation' to get the points allotted to that 'stipulation'</p> <p>Points will be averaged for the group (simple arithmetic average) and rounded off to the lower whole number.</p> <p>Average of Best four in the last ten years for each constituent member of the applicant and then simple arithmetic average taken and rounded off to the lower whole number.</p>	<p>T2, T6, T7, T8, T11, T11A, T12</p> <p>T9</p> <p>T13</p>
6.	<b>Page 29, Second Table Sr.No.ii) and iii)</b>	<p>While for Assessment Topic T1 and T2A the evaluation will be done for the complete group, for T2 alone all members of the consortium should satisfy the 'particular specification'.</p> <p>Since the JV/Consortium has joint and several responsibility, we would request KMRCL to assess T2 also in totality for the group as is being done for T1 &amp; T2A.</p>	<i>Clarified against Sl.No.5</i>
7.	<b>Page 29, Second Table</b>	<p><b>As per iii) all members</b> of the group have to satisfy particular stipulation to get the points allotted to that stipulation. Does this mean that for topic T7 all the members of the group are to be manufacturers for both Signalling equipment and Telecommunication equipment?.</p> <p>The meaning of the term "All members" as mentioned in iii) may please be clarified ? Does it mean that all members combined should meet the criteria or each of the members should meet the criteria individually ?</p>	<i>Clause is clear</i>
8.	<b>Page 30, (D) Basis of Weightage, T1 Liquidity mentions "Rs 200 Million or 6 months cash flow which ever is higher".</b>	<p>Since the cash flow can be determined only after the project value and the terms of payment are known, there is no means to assess the cash flow needed for the project at this point of time. In view of this we request that the stipulation of "6 months cash flow" may be removed.</p>	<p><i>Broad assessment has been made by the employer and the same is included in the Bid document.</i></p> <p><i>Stipulation of Bid document shall apply.</i></p>
9.	<b>Page 30 (D) Basis of Weightage, T1 Liquidity (2).</b>	<p>For Indian companies March 08 audited figures are available norms. For non-Indian companies Dec. is the period ending for which audited figures are available. Hence for non-Indian companies the tender provides for submission of the figures for the three months period from Jan to March 2008.</p> <p>Does that mean that in such cases the averaging of the figures will be for 63 months and not 60 months?</p>	<p><i>Last Audited accounts for each of the last five full accounting periods will be considered i.e. the ending of five year accounting period will be 31<sup>st</sup>. March 2008 / 31<sup>st</sup>. March 2009 as applicable. As regards to the full financial year, the same will be considered as applicable to specific country concerned. This is applicable to period of Financial Statements / Financial Figures, including T1, T2, T2A, T10. At Annexures 1, 1A, 2, 2A, 3 and Proforma – Section 5, Proforma Section 3.</i></p> <p><b>Exchange rate on 31.3.2009 may be assumed as 1 USD = 52.17 INR, 1 Euro = 68.91 INR, 1 Yen = 0.54 INR.</b></p>

10.	<b>Page 30, T1, Liquidity</b>	<p>It may not be possible for the bank to issue a letter that in the even of an LOA to proceed with the contract, the bank will issue a definite sum (in this case Rs 200 Million) credit for executing the contract. This is in view of the fact that the timing, value and commercial terms of the contract is not known and bank will not issue such a letter for a future and assumed situation.</p> <p>However, we shall submit required letter from bank that we have access to line of credit of Rs 200 Million or more and the line of credit will be maintained. Please confirm that this is acceptable to KMRCL.</p>	<p><i>Stipulation of the bid document shall apply.</i></p> <p><i>Letter of Credit should stipulate availability of line of credit of Rs 200 Million or more for the captioned project</i></p>
11.	<b>Page 37</b>	<p>1. Why the financial statement for the holding company of the applicant is required. 2. What should be the period for the financial statement of the Parent company of the applicant.</p>	<p>1) <i>Stipulation of the bid document shall apply.</i> 2) <i>Five financial years.</i></p>
12.	<b>Page 31, T2 Profitability</b>	<p>The term "last five years" may please be defined. We presume that this is same as the period mentioned against T1 i.e. the five year period ending March 08.</p> <p>Should the profit for each of the five years be positive or should the profit for any one year be positive or the average profit of five years be positive ?</p>	<ul style="list-style-type: none"> <li>• <i>As clarified against SI. No.9</i></li> </ul> <p><i>Cumulative profitability for the last five years will be considered for evaluation</i></p>
13.	<b>Page 33, T10 read alongwith Page 29, SI.No.i)</b>	<p>The lead partner shall meet 40% or more and other members shall meet 25% or more of the average annual turnover as per condition in page 29.</p> <p>Please clarify if all the members including the leader should meet the above for Signalling and also for Telecommunication. According to this condition all members of the consortium should have experience in Signalling and also Telecommunications. There are very few companies operating in both Metro Signalling and Metro Telecommunication systems together. This will limit the competition substantially.</p>	<p>1. <i>Average Annual Turn-over of INR 1600 Million is for the Group as a whole ( not in the specific activity / subsystem), subject to the lead partner shall meet not less than 40% and other partners shall meet not less than 25% of the criteria (SI.No.2 of Initial Filter applies unchanged).</i></p> <p>2. <i>Average Annual Turnover for the two activities namely – Signalling and Train Control and Telecommunication are given below :-</i></p> <p style="margin-left: 20px;">a) <i>Signalling and Train Control</i> <i>≥ Rs 1000 Million = PASS</i> <i>Otherwise = FAIL</i></p> <p style="margin-left: 20px;">b) <i>Telecommunication</i> <i>≥ Rs 600 Million = PASS</i> <i>Otherwise = FAIL</i></p> <p><i>It means that member / members of the JV / Consortium that is / are proposed to undertake the work of Signalling and Train Control shall individually / collectively meet the criteria of Average Annual Turnover in Signalling and Train Control activities.</i></p> <p><i>Likewise, the member/members that is / are proposed to undertake work of telecommunication</i></p>

			<i>shall individually / collectively meet the criteria of Average Annual Turnover in telecommunication activity.</i>
14.	<b>Page 33, T10</b>	<p>This clause allows for an escalation in the order value at the rate of 2% for foreign currency and 10% for Indian Currency. Please inform if the increase is to be taken in a compounded manner?</p> <p>We would request KMRCL to confirm that, applying a similar logic, a similar increase shall be also applicable to financial figures (as applicable) against "Initial Filter", T1, T2, T2A, T11, T11A, T12 etc.</p>	<i>Simple rate of escalation shall apply for T10 only.</i>
15.	<b>Page 34, T11 &amp; T12</b>	Both T11 and T12 are applicable for Signalling and also for Telecommunication. Whereas a split up of qualifying condition for Signalling and Telecommunication separately has been given only for T11.	<i>The clause is clear.</i>
16.	<b>Page 34, T11</b>	The number of contracts called for against Telecommunication is double the number of contracts called for against Signalling. We would request KMRCL to keep the same no. of contracts for telecommunication as signaling.	<i>Number of contracts for Telecommunication has been revised to make it the same as for Signaling in T11, as given below.</i>
	<b>Points</b>	<b>Signalling and train control with or without ATP / ATO</b>	<b>Telecommunications</b>
	3	3 or more contracts, each costing Rs 1000 million or more	<i>3 or more contracts, each costing Rs 600 million or more.</i>
	2	2 contracts, each costing Rs 1000 million or more	<i>2 or more contracts, each costing Rs 600 million or more.</i>
	1	1 contract, costing Rs 1000 million or more	<i>1 or more contracts, each costing Rs 600 million or more.</i>
	0	Other than above	<i>Other than above</i>
17.	<b>Page 34 (E) Summary of Evaluation criteria (c) &amp; (b)</b>	<p>(c) You have mentioned that "minimum 50% marks in each of the topics II, III, IV ....."</p> <p>We understand that the total marks under each topic II, III, IV will be considered to arrive at 50%. Please confirm. Also please confirm that this will be applicable for item (f) in page 35.</p>	<i>Total marks under each topic as a whole of II, III, IV except T10 will be considered to arrive at 50%</i>
18.	<b>Subsidiary company in India</b>	If a foreign company participates in the tender and is selected, whether it can assign either part or fully work of the contract to a 100% owned subsidiary / majority owned subsidiary of the same group existing in India ? In such an event the payment for the goods and services rendered in India shall be paid directly by KMRCL to the Indian subsidiary.	<i>A prior consent from the employer for assigning the scope is to be obtained. However, direct payments under the contract shall only be made to the group members of JV / Consortium who are a party to the contract.</i>
19.	<b>Consortium Agreement Format</b>	<p>The pre-qualification bid document mentions in various places that a JV or a Consortium would be acceptable.</p> <p>Page 6, Application form B gives the format for the JV Agreement. Whereas no format has been given for consortium agreement. Please provide the same.</p>	<i>An MOU fulfilling all the requirements specified in the PQ document in lieu of application form B will be acceptable for consortium</i>

20.	<b>Subsidiary company credentials</b>	<p>There are instances where a parent company holding the know-how and technology will have to open a local company in a foreign country to implement various projects. The project reference in that case will be in the name of the local company that is 100% owned by the parent company.</p> <p>Please confirm that in such cases the reference of the local company will be construed as a reference of the parent company that owns the local company 100%.</p>	<i>Conditions in the bid documents shall apply</i>
21.	<b>Request for extension</b>	Request for an extension of time for the submission of the PQ Document by 8 weeks i.e till 28 <sup>th</sup> . Oct. 09.	<i>Bid submission date is re-scheduled as 18<sup>th</sup> of September 2009. Venue and time remain unchanged.</i>
22.	<b>Page 30, (D) Basis of Weightage, T1 liquidity, (3)</b>	If the members of group bidding to pre-qualify are all owned by a common parent, will the financial statements of the parent alone be sufficient as valid submission for evaluation.	<i>Separate statement for each of the members for the bidding groups are needed.</i>
23.	<b>Page 31, T2 Profitability</b>	The statement "positive is last 5 years" is not clear.	<i>Cumulative profitability for the last five years will be considered for evaluation.</i>

### 3. PARTICIPANT - C

Q.No.	Reference to PQ document	Description of Questions /Clarifications/comments	Clarifications of KMRCL
1	Clause No. 1.1 – Page 3 of 57	<p>It is stipulated that the Indian and International companies, preferably manufacturing companies, either by themselves or as a joint venture/consortium, interested in appointment through International Competitive Bidding (ICB) as the Design and Manufacturers of Control and Signalling, telecom and Low Current Systems can apply.</p> <p>Please confirm that the definition of “Design and Manufacturers of Control and Signalling, Telecom and Low Current Systems” is read as the Manufacturer of the overall Telecom Systems and not as Manufacturer of a sub-system of the telecom system.</p>	<p><i>In the case of telecom integrator, he must have at least designed the full telecom system and integrated successfully all the telecom items of works in one single contract and shall submit the list of manufacturers of different products which they have already integrated. Such telecom integrator shall submit such list of manufacturers of telecom products which they intend to use in the current project of KMRCL</i></p>
<b>Supplementary Question</b>			
1	Clause 15	(Programmes available relevant to the task) of PRO-FORMA SECTION 2, we would like to ask you to clarify which kind of Programmes shall be mentioned in this Clause.	<p><i>Programmes mean Software programmes, Software packages etc. as are relevant to the work.</i></p>

#### 4. PARTICIPANT - D

Q.No.	Reference to PQ document	Description of Questions /Clarifications/comments	Clarifications of KMRCL
1	Clause 7.2	Once the Communications scope also includes other critical and complex systems in terms of integration, such as Passenger Information Display, Public Address, Time Distribution and CCTV systems, kindly confirm that those systems should be added to the referred “,..... Fibre Optic Transmission System, Digital Exchange and Radio System”.	<i>Clause 7.2 shall apply</i>
2	Clause 7.2 and Sl.No.2 of the Initial Filter of Applicants	Kindly confirm if there's a typographic error once that the provision “..... of which at least 5 km should be outside the country of origin, .....” indicated in clause 7.1 (and Sl.no.1 of the Initial Filter of applicants) is not mentioned in this clause/Sl.	<i>There is no typographical error.</i>
3	Topic No.T2 (page 28 of 57)	Assessment Topic – Profitability. Kindly confirm that in case of a consortium, where all parties are joint and several liable between each other, that this assessment topic can be assessed for the overall consortium by adding the different figures from the several consortium members.	<i>Clause of the bid documents shall apply.</i>
4	Topic No.T2 (page 28 of 57)	Assessment Topic – Profitability. Kindly confirm that in case of companies applying for the PQ which are not the ultimate parent company, therefore Parent Company Guarantees and Parent Company Undertakings must be provided, that this assessment topic can be met by the Parent Company.	<i>Clause of the bid documents shall apply.</i>
5	T2 - Profitability (page 31 of 57)	Kindly confirm that in case of companies applying for the PQ which are not the ultimate parent company, this criteria will be assessed based on the Parent Company Figures.	<i>Clause of the bid documents shall apply.</i>
6	T2 – Profitability (page 31 of 57)	Kindly confirm if the assessment form can be changed to scoring per quantity of years with positive profitability (ex: Profitable in last 5 years = 5 points, ....., Profitable in < 2 years = 0 points. Mandatory to be profitable in more than 2 years), like in other PQ processes for different metros in India.	<i>Clause of the bid documents shall apply.</i>
7	Topic No.T1 (page 28 & 29 of 57)	Assessment Topic – Liquidity. Kindly confirm that in case of a consortium, where all parties are joint and severally liable to the employer this assessment topic can be assessed for the overall consortium by adding the different figurers from the several consortium members or <b>individual members also have to fulfill the individual criteria ?</b>	<i>The clause of the bid document shall apply. Revised tabulation is given below:-</i>
	<b>Sl.No.</b>	<b>Particulars</b>	<b>For topic No.</b>
	i)	The lead partner shall meet not less than 40% and other partners shall meet not less than 25% of the criterion	<i>T10, T1, T2A</i>
	ii)	Consideration in totality of group (Percentage participation not considered)	<i>T3, T3A, T4, T5, T5A, T5B</i>

	iii) iv) v)	All members of the group to satisfy the 'particular stipulation' to get the points allotted to that 'stipulation' Points will be averaged for the group (simple arithmetic average) and rounded off to the lower whole number. Average of Best four in the last ten years for each constituent member of the applicant and then simple arithmetic average taken and rounded off to the lower whole number.	T2, T6, T7, T8, T11, T11A, T12  T9  T13
8	Topic No.T1 (page 28 of 57)	Assessment Topic – Liquidity. Kindly confirm that in case of a company applying for the PQ, which has a parent company, and so needs to submit data Guarantee and undertaking from Parent Company. Can this assessment topic be met by the Parent Company data ?	<i>The clause of bid documents shall apply.</i>
9	T1 – Liquidity (page 31 of 57)	Kindly confirm that in case of companies applying for the PQ which are not the ultimate parent company, this criteria will be assessed based on the Parent Company Figures ?	<i>The clause of bid documents shall apply.</i>
10	Topic No.T2A (page 28& 29 of 57)	Assessment Topic – Network. Kindly confirm that in case of a consortium, where all parties are joint and severally liable to the employer, this assessment topic can be assessed for the overall consortium by adding the different figures from the several consortium members or individual members also have to fulfill the individual criteria ?	<i>The clause of the bid document shall apply Revised tabulation is given against SI.No.7</i>
11	Topic No.T2A (page 28 of 57)	Assessment Topic – Network. Kindly confirm that in case of a company applying for the PQ, which has a parent company, and so needs to submit data Guarantee and undertaking from Parent Company. Can this assessment topic be met by the Parent Company data ?	<i>The clause of bid documents shall apply. Revised tabulation is given in clarifications against SI.No.7</i>
12	T2A Network (page 31 of 57)	Kindly confirm that in case of companies applying for the PQ which are not the ultimate parent company, this criteria will be assessed based on the Parent Company Figures ?	<i>The clause of bid documents shall apply. Revised tabulation is given against SI.No.7</i>
13	Q 2 Turnover (Initial Filter) & T10 of Eligibility criteria (page 25 & 33 of 57)	Initial Filter – Turnover calls for Rs 1600 million for the Consortium as minimum T/O with minimum 40% from lead and 25% from other members. But page 33 splits the 1600 million into Signalling and Telecom as INR 1000 Million and INR 600 Million respectively. How would you define the lead in respect of each of the activity i.e. Signalling and Telecom to meet the individual criteria ?	1. <i>Average Annual Turn-over of INR 1600 Million is for the Group as a whole ( not in the specific activity / subsystem), subject to the lead partner shall meet not less than 40% and other partners shall meet not less than 25% of the criteria (SI.No.2 of Initial Filter applies unchanged).</i>  2. <i>Average Annual Turnover for the two activities namely – Signalling and Train Control and Telecommunication are given below :-</i> a) <i>Signalling and Train Control</i>

			<p><math>\geq</math> Rs 1000 Million = PASS Otherwise = FAIL</p> <p>b) Telecommunication <math>\geq</math> Rs 600 Million = PASS Otherwise = FAIL</p> <p><i>It means that member/members of the JV/Consortium that is / are proposed to undertake the work of Signalling and Train Control shall individually / collectively meet the criteria of Average Annual Turnover in Signalling and Train Control activities.</i></p> <p><i>Likewise, the member/members that is / are proposed to undertake work of telecommunication shall individually / collectively meet the criteria of Average Annual Turnover in telecommunication activity.</i></p>
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## 5. PARTICIPANT - E

Q.No.	Reference to PQ document	Description of Questions /Clarifications/comments	Clarifications of KMRCL
1	Page 25 – INITIAL FILTER OF APPLICANTS – CHECKLIST, point no..1(b)	<p>Has the consortium of it's members individually or jointly as member of other consortia in their respective roles successfully carried out, the design, manufacture, supply, installation, testing and commissioning in ... one Railway System (can have multiple lines) of minimum 10 Kms in total length, in the last SEVEN years ending 30<sup>th</sup> JUNE 2009, in the field of Telecommunication – Fibre Optic Transmission System, Digital Exchange and Mobile Radio System.</p> <p>We would like to seek clarification on the above clause and would request KMRCL to make it flexible to extend that FOTS which is the basic building block of the Telecom setup for the Railways or Metro Project should qualify meeting, this clause.</p>	<i>Clause 1 (b) of bid document shall apply</i>
<b>Supplementary Question</b>			
1	Page 25, point No.1(b)	We request KMRCL to attend the PQ clause (Page 25 at point No.1(b) flexible to extend that FOTS which is the basic building block of the Telecom setup for the Railways or Metro Project should qualify for participation).	<i>Clause 1(b) of bid document shall apply.</i>

## 6. PARTICIPANT- F

Q.No.	Reference to PQ document	Description of Questions /Clarifications/comments	Clarifications of KMRCL
1	General	Kindly inform if there is any maximum limit to the No. of companies forming a consortium / Joint venture to bid for this project.	<i>There is no maximum limit to the No of companies forming a consortium/Joint Venture.</i>
2	Clause 7 – Eligibility Criteria	We understand that the works stated for getting qualified in the respective categories i.e. Signalling and Telecom categories for Eg. FOT System, Digital Exchange System, Radio System etc.)can be completed as part of two or more projects. Kindly confirm that our understanding is correct.	<i>In the case of telecom integrator, he must have at least designed the full telecom system and integrated successfully all the telecom items of works in one single contract and shall submit the list of manufacturers of different products which they have already integrated. Such telecom integrator shall submit such list of manufacturers of telecom products which they intend to use in the current project of KMRCL.</i>
3	PQ Evaluation criteria – Sanction C, Last Table on page No.29 of 57: S No.3	All members of the group to satisfy the “particular stipulation” to get the points allotted to that stipulation For T7, T8, T11, T11A & T12 the criteria needs to be modified as “Members of the group jointly to satisfy the “Particular Stipulation” to get the points allotted to that “stipulation”.	<i>Criteria of the bid document shall apply</i>
4	PQ Evaluation criteria – Section D, T1, Clause No.2, page 30 / 57	We request that financial statements duly attested by Chartered Accountant shall be acceptable to KMRCL.	<i>Clause no. 2 remains un-changed. However information extracted from the Annual Financial Statements and Banking References should be duly certified and signed by the qualified Chartered Accountant.</i>
<b>Supplementary Question</b>			
1	Page No.33 of 57 PQ Evaluation criteria – Section D, Basis for Weightage T9–“Length of time in Business”.	For calculating the Weightage for this criteria, we request you to consider the experience of a firm in Engineering and Construction Business as a whole instead of experience in Signalling & Train Control and Telecommunication works only.	The criteria as given in the bid document shall apply.
2	Page No.33 of 57. PQ Evaluation criteria – Section D, Basis for Weightage T10–“Average annual turnover over the last 5 years”.	For calculating the Weightage for this criteria, we request you to consider the Average annual turnover of a firm in Engineering and Construction Business as a whole instead of Average annual turnover in Signalling & train Control and Telecommunication works only.	The criteria as given in the bid document shall apply

## 7. PARTICIPANT - G

Q.No.	Reference to PQ document	Description of Questions / Clarifications / comments	Clarifications of KMRCL
1	Cl.2.1 Page: 12 of 57	<p>Payment under this contract will be made in Japanese Yen, Euros, USD and INR. In a consortium of Signalling and Telecom companies, there are generally expected to be three to four members. The total contract price schedule is distributed in to foreign currency and local currency INR depending on the scope of each consortium member.</p> <p>While maintaining and ensuring the requirement of joint and severally liability amongst the parties, we request KMRCL to confirm that each party of the consortium shall be able to invoice KMRCL directly for their respective scopes of work and shall accordingly be paid directly into their respective accounts by KMRCL. This would be the most efficient method of payment based on scope of work as brought out in the price schedule for each legal entity.</p> <p>Similar method of payment is followed in other metro projects of similar nature in India.</p>	<i>This is admissible</i>
2	Basis for Weightage Point No.T2,	<p>Profitability Page:31 of 57 Earning before tax but after interest should be positive in last five years to pass this criteria The tender stipulates PASS/FAIL criteria for Earning before Tax but after interest. We would like to bring to your notice that in other metro bids of similar in nature this financial criteria was in the form of points. It is our view that the capability of a company should be judged by giving equal weightage to financials and other technical/experience criteria. We request that these financial criteria should be based on points and not PASS/FAIL as this would generate more competition in the bidding process.</p> <p>Further we request KMRCL to confirm that the requirement for 'Earning before Taxes but after interest in the last five years to be positive; shall be assessed against the average 'Earning before Taxes but after interest results calculated over the last five year period. Please confirm that provided said average shall be positive, the Tenderer shall be deemed to have satisfied this particular prequalification requirement.</p>	<p><i>Clause of tender document shall apply.</i></p> <p><i>Cumulative profitability for the last five years will be considered for evaluation.</i></p>
3	Cl.28 Page:15 of 57	<p>The successful Tenderer will be required to set up a design sub-office in Kolkata to enable their design development to be monitored and checked by the GC for KMRCL Contractor's principal Work area will be the project site office in Kolkata.</p> <p>Please clarify whether the same site office can be used as a design office.</p>	Yes

4	Basis for Weightage Point No.T1 3, Page: 30 of 57	<p>If applicant (or member of a Group) is wholly or significantly owned by a holding or parent companies, the information relating to audited accounts and financial statement shall be provided for such intermediate or ultimate holding or parent companies. This information shall be provided in respect of all applicants, whether applying individually or as group together with Auditor's certificate.</p> <p>We understand that for the parent company, we are required to furnish audited financial reports for the last one accounting year. Please confirm.</p>	<i>Audited financial reports of the last five years have to be submitted for all the applicants</i>
5	Sr.No.15 Proforma Section-2 Page 43 of 57	<p>Programmes available relevant to the task . Please clarify the meaning of 'Programmes'</p>	<i>Programmes mean Software programmes, Software packages etc. as are relevant to the work.</i>

## 8. PARTICIPANT - H

Q.No.	Reference to PQ document	Description of Questions / Clarifications / comments	Clarifications of KMRCL									
1	Pro-forma Section-4, PQ document No.18, Page 52	<p>In "Discipline" column, signaling system is segregated as "1. Signalling &amp; Train Control" and "3. Station Signalling"</p> <p>Please clarify the definitions of "1. Signalling &amp; Train Control" and "3. Station signaling" as well as which subsystem belongs to which category ? (For example, ATP equipment includes devices of on-board, station and between stations. This equipment belongs to which category ?)</p> <p>Since some of our engineers have skills on multiple subsystems, it is difficult to segregate them into 2 categories.</p> <p>In order to avoid misunderstanding, we suggest no segregation of signaling system.</p>	By "Station Signalling", it is meant Signal and Interlocking at stations provided with cross-overs and also at the Depot. Segregation of categories shall remain as per bid document.									
2	Pro-forma Section-6, PQ document No.26a, Page 54	<p>In 6<sup>th</sup> paragraph, "Signalling / train Control" and "station interlocking" area segregated.</p> <p>Please clarify the definitions of "Signalling / train Control" And "station interlocking".</p> <p>May we understand that "station interlocking" means interlocking system only and that "Signalling / Train Control" means all other subsystems except interlocking system ?</p> <p>Since a number of our CAD work stations are used for several subsystems, it is difficult to segregate them into 2 categories.</p> <p>In order to avoid misunderstanding, we suggest no segregation of signaling system.</p>	By "Station interlocking", it is meant interlocking along with required line side signals at stations provided with cross-overs and at the Depot. All other sub-systems belong to Signal / Train Control. Segregation will remain as per bid document.									
3	Pro-forma Section-6, PQ document No.26c, Page 54	<p>No corresponding question we found.</p> <p>Please clarify which question corresponds to 26c.</p>	<p>Question for 26(c) has wrongly got merged with Question 26(b). Question 26(b) and 26(c) are furnished below:-</p> <p>Quality Assurance Programme:</p> <table border="1" data-bbox="1850 1154 1948 1463"> <tbody> <tr> <td data-bbox="1136 1187 1234 1292">26b. Do Applicants or each constituent member currently maintain an in-house Quality Assurance programme ? If Yes give details.</td> <td data-bbox="1850 1187 1898 1292">Y</td> <td data-bbox="1898 1187 1948 1292">N</td> </tr> <tr> <td data-bbox="1136 1292 1234 1393">Have you (or each constituent member in the case of a group) had any of your recent projects ISO 9000 / 9001 / 9002 certified? If Yes, give details.</td> <td data-bbox="1850 1292 1898 1393">Y</td> <td data-bbox="1898 1292 1948 1393">N</td> </tr> <tr> <td data-bbox="1136 1393 1234 1463">26c. Do you (each constituent member) have cost control mechanism in your organization</td> <td data-bbox="1850 1393 1898 1463">Y</td> <td data-bbox="1898 1393 1948 1463">N</td> </tr> </tbody> </table>	26b. Do Applicants or each constituent member currently maintain an in-house Quality Assurance programme ? If Yes give details.	Y	N	Have you (or each constituent member in the case of a group) had any of your recent projects ISO 9000 / 9001 / 9002 certified? If Yes, give details.	Y	N	26c. Do you (each constituent member) have cost control mechanism in your organization	Y	N
26b. Do Applicants or each constituent member currently maintain an in-house Quality Assurance programme ? If Yes give details.	Y	N										
Have you (or each constituent member in the case of a group) had any of your recent projects ISO 9000 / 9001 / 9002 certified? If Yes, give details.	Y	N										
26c. Do you (each constituent member) have cost control mechanism in your organization	Y	N										

## 9. PARTICIPANT – I

Q.No.	Reference to PQ document	Description of Questions / Clarifications / comments	Clarifications of KMRCL
1	2. Introduction 2.9	Interested designers and manufacturers, Indian and International, may apply for .....The non-engineering turnkey management firms may also be members of the Joint Venture or consortium (Group) along with the designers and manufacturers. Please confirm whether a trading house can participate as a leader of a consortium consisting of signal and telecommunication partners who can fulfill the PQ criteria solely.	Bid criteria are clear and shall apply.
2	6. Prequalification Application / 6.5	Submissions shall be made in three sets of documents comprising one original and two copies duly marked and addressed to ..... All envelopes shall be titled "Pre-qualification Submission for "Control and Signalling, Telecom and Low Current Systems" and clearly marked in English ..... Please confirm whether our understanding of packing procedures are correct: 1. each document (one original and two copies) shall be duly marked as instructed. 2. each document shall be packed separately which is considered to be an "envelope". 3. each envelope shall indicate the name of applicant, tender number, and copy number. Is it required that the above envelopes shall all be packed into one envelope and again indicated the same information as item 3 above?	Instructions given in para 6.5 are very clear.
3	6. Prequalification Application / 6.7	A group comprising a joint venture, partnership or consortium may apply for pre-qualification. In the case of applications from groups, a statement of participation for each constituent member shall be submitted to the effect that they are bonafide members of the group applying ..... Please confirm that in the case of participant as a consortium, the required documentation would be an MOU indicated in this clause and Application Form A and B which the phrase "Joint Venture" has been replaced with "Consortium" other than the "Pro-Formas".	An MOU fulfilling all the requirements specified in PQ document in lieu of application Form B will be acceptable for Consortium. Joint Venture in Form A and Form B shall be read as "Joint Venture / Consortium".
4	6. Prequalification Application / 6.9	In case the application is from a Joint Venture or Consortium, each member of the group should substantially satisfy the pre-qualification requirements for the system for which the member is participating. Please confirm that a trading house who may not have the technical resources (technical staff, factories, etc.) can also participate as a consortium member which consists of signal and telecommunication partners who can fulfill the PQ criteria solely.	Para 6.9 is very clear

5	<b>6. Prequalification Application / Pfo-Forma Section 3, 4, Annexure 1, 2, etc.</b>	Please confirm whether the adoption of similar experience and technical resources of subcontractors who are in an exclusive position with the applicant is acceptable in order to enable the correspondence to the PQ requirements.	Bid criteria are clear
6	<b>6. Invitation for Prequalification Bid / 1.6</b>	<p>These documents duly completed in all respects shall be returned in sealed envelopes, and must be developed by hand or by registered mail, so as to reach KMRCL office on or before 15.00 hrs (IST) on 28<sup>th</sup> August 2009. Late or delayed submittals will not be accepted due to any reason whatsoever including postal delay. The bids will be opened at 16.00 (IST) of 28<sup>th</sup> August/09 in the presence of the bidders or the representative of the bidders, who desire to be present.</p> <p>Please kindly consider to extend the applicable submission date until the 30<sup>th</sup> September/09 in order to enable the keen correspondence to the PQ requirements.</p>	<p><i>Bid submission date is re-scheduled as 18<sup>th</sup> of September 2009.</i></p> <p><i>Venue and time remain unchanged.</i></p>

## 10. PARTICIPANT – J

Q.No.	Reference to PQ document	Description of Questions / Clarifications / comments	Clarifications of KMRCL
1		<p>System Integration which is a major activity of all metro S&amp;T contracts has not been mentioned in the PQ document.</p> <p>Does this activity in the S&amp;T contract count as a major role of a member of a group / consortium ?</p>	<p>Different criteria throughout the bid document spell out the eligibility, role and scope of participants in the bid. Those shall apply. Besides, clarifications given to different participants also may please be referred to.</p>
2		<p>Most foreign S&amp;T firms prefer to provide System Integration for their products along with local purchases through a suitable &amp; capable local firm so as to bring down the cost.</p> <p>Would this kind of arrangement be acceptable for KMRCL?</p>	<p>Different criteria throughout the bid document spell out the eligibility, role and scope of participants in the bid. Those shall apply. Besides, clarifications given to different participants also may please be referred to.</p>
3		<p>Organizations like HBL can help cut down Metro lifecycle cost by learning initially from foreign manufacturers and later providing long term product support for S&amp;T systems, which is crucial.</p> <p>Does KMRCL consider this as a significant activity of one of the players in consortium ?</p>	<p>Different criteria throughout the bid document spell out the eligibility, role and scope of participants in the bid. Those shall apply. Besides, clarifications given to different participants also may please be referred to.</p>

## 11. PARTICIPANT – K

Q.No.	Reference to PQ document	Description of Questions / Clarifications / comments	Clarifications of KMRCL
1		Exchange Rate from RMB to Rupee – In Annexure 1A/Page 48, Annexure 2/Page 49, Annexure 2A/Page 50 and Anenexure-3/page 51 in the Prequalification documents, we noted that the contract values need to be presented in Rupee. We have many of our contracts in Chinese RMB currency and we propose that we convert RMB to Rupee via Euro using the exchange rate of 31.03.2008 from RMB to Euro and Euro to Rupee ? Or do you propose we convert via USD or JPN Yen, or we shall choose whichever is the Lowest ?	Conversion with respect to US Dollar is to be furnished.
2		The date of the Prequalification document submission. Request you to extend the date of the prequalification bids submission from 15.00 hrs of 28 <sup>th</sup> August 2009 to 15.00 hrs of 15 <sup>th</sup> October 2009 since forming the right consortium is the key to success of this project and alignment and discussions can only be done once we receive clarifications and post that we would need time to form alliances with various probable partners.	<i>Bid submission date is re-scheduled as 18<sup>th</sup> of September 2009.</i>  <i>Venue and time remain unchanged.</i>
3		Meaning of “Combine the functions of a designer” in Item 7, Pro-Forma Section 1. 3. Referring to Question #7 in Pro-Forma Section 1, “Does your company (in case of a group, each constituent member) combine the functions of a designer with those of manufacture ? Please elaborate.” 3.1) shall we interpret the word “designer” as Telecom/Signalling System designer, or specific product designer, or both ? 3.2) shall we interpret the word “combine” to mean “having in the organization the functional departments of design and potentially separately manufacturing”, or “having the design and manufacturing in the same functional department”?	There is no ambiguity in question No. #7.
4		Meaning of “Programmes” in Item 15, Pro-Forma Section 2 4. Referring to Item 15, Pro-Forma Section 2, “Programmes available relevant to the task”, do we interpret the word “Programme” to refer to lines of business, business divisions, sub-divisions or functional departments in the organization that are relevant to the task ?	<i>Programmes mean Software programmes, Software packages etc. as are relevant to the work.</i>

5	<p>Eligibility criteria Clause 7.2 for Telecommunication on page 21 of 57 Referring to the said clause we understand that Telecom partner of the consortium should have turnkey experience in executing telecom system on metro network for all 3 major sub systems including Radio, Fibre Optic system and digital exchange. Please confirm our understanding. Our recommendation is to also include other major subsystems like CCTV, PAS, and PIS etc. for the selection of telecom partner in a consortium.</p>	<p><i>In the case of telecom integrator, he must have at least designed the full telecom system and integrated successfully all the telecom items of works in one single contract and shall submit the list of manufacturers of different products which they have already integrated. Such telecom integrator shall submit such list of manufacturers of telecom products which they intend to use in the current project of KMRCL.</i></p>
6	<p>General Question – Inclusion of local service support partner in consortium. Sir, most foreign companies who will qualify for this project may not have a legal entity in India and to avoid the establishment of permanent entity and taxation in India will like to use local service partners for cost effective and long term on site support. Are we permitted use a local partner for all on shore services who will execute the project under the supervision and support of the foreign partner who will design and manufacture the whole solution ? All such members in consortium will be jointly &amp; severally liable towards KMRCL for the execution of the project.</p>	<p>Bid criteria for partnership shall apply.</p>
7	<p>General Question – Signature of the PQ bid submission. Sir, we request you to allow “the leader of the consortium” duly authorized by all me members to sign all the PQ bid submission documents. This is more cost effective way of submitting the bids as flying in all members to India for signature of PQ would add to the cost. In any case the valid MoU signed by all the consortium members will be submitted along with the PQ submission, please confirm your acceptance.</p>	<p>Please follow instruction given in “PRO-FORMA LETTER OF APPLICATION”</p>
8	<p>On Application form B – Joint venture Agreement. As discussed during the pre-bid meeting we request you to include the word JV / consortium instead of only JV.  Secondly under point 2. Does “legalize the JV” would mean forming a company under the Indian laws between the consortium members in case the contract is awarded? This condition is not practical as companies who are not registered in India cannot open a registered office for a single project. A MoU with clear mention of scope of work of each consortium member and binding them joint and several towards KMRCL should be acceptable, hence word legalize should be deleted, please confirm KMRCL’s acceptance of the same.</p>	<p>Joint Venture in Form-A and Form – B shall be read as “Joint Venture /Consortium”.</p> <p>Stipulations in the Bid document shall apply.</p>

9		<p>On T11 page 34 of 57.  Number of contracts of comparable technology completed in last 10 years.  We request you to change the number of contracts required for evaluation under telecommunications to 3, 2, and 1 instead of 6, 4, and 2 i.e. similar to the one in Signalling &amp; train control.</p>	<p><i>Number of contracts for Telecommunication has been revised to make it the same as for Signaling in T11, as given below.</i></p>
	<b>Points</b>	<b>Signalling and train control with or without ATP / ATO</b>	<b>Telecommunications</b>
	3	3 or more contracts, each costing Rs 1000 million or more	<i>3 or more contracts, each costing Rs 600 million or more.</i>
	2	2 contracts, each costing Rs 1000 million or more	<i>2 or more contracts, each costing Rs 600 million or more.</i>
	1	1 contract, costing Rs 1000 million or more	<i>1 or more contracts, each costing Rs 600 million or more.</i>
	0	Other than above	<i>Other than above.</i>

## 12. PARTICIPANT – L

Q.No.	Reference to PQ document	Description of Questions / Clarifications / comments	Clarifications of KMRCL
1	Q 2 Turnover & T10 of Eligibility criteria (Page 25 & 33 of 57)	According to the Pre-Qualification document, the bidder has to disclose the amount of turnover for Signalling and Telecommunication separately. However, it is very difficult to define the turnover for Signalling, Telecommunication separately since our company normally disclose the turnover based on the Project Turnover not system by system. Therefore please kindly consider to accept more general turnover definition such as Railway System or at least one single information about the S&T turnover.	Bid criterion shall apply.
2	Submission due date (page 2)	Although it is specified that due date is 28 <sup>th</sup> August, 2009, it is quite difficult for us to prepare two weeks after the receipt of clarification replies on 14 <sup>th</sup> August, 2009. Therefore, please kindly consider to provide more time so that bidder can make a good proposal to ensure your esteemed organization for a best service and offer. In this context, we kindly request to grant one months extension which will be 28 <sup>th</sup> September,2009.	<i>Bid submission date is re-scheduled as 18th of September 2009.</i>  <i>Venue and time remain unchanged.</i>